JACK WELLS

CO-FOUNDER | WELLS & CANN

Jack Wells brings a background in business leadership, sales and physical materials supply to international metals and commodities consultancy. His career spans construction, architectural stone and commodity sourcing, combining commercial experience with a practical understanding of supplier relationships and transaction delivery.

Through his work at Base Vision Metals, Jack has been directly involved in copper and gold opportunities, developing relationships with suppliers, buyers, logistics providers and local partners. His experience includes negotiating commercial terms, creating bespoke transaction and investment frameworks, and coordinating the documentation, independent testing, warehousing and shipment arrangements that support physical trade.

Together with Michael Cann, Jack has spent time on the ground in Geita and Dar es Salaam in Tanzania; Lusaka, Ndola and Kitwe in Zambia; Kinshasa, Lualaba and Haut-Katanga in the DRC; and Nairobi in Kenya. These relationships have been built through personal engagement and time spent understanding the people, products and practical challenges behind each opportunity.

At Wells & Cann, Jack helps clients and investors establish clear expectations, responsibilities and payment milestones. Supported by offices in Dar es Salaam and an international presence in Dubai and London, he connects commercial planning with local logistical support and resources across sourcing, documentation and transaction coordination.

His approach is direct: know the commodity, understand the supply chain and remain personally involved. For Jack, credible consultancy means being able to explain what is being traded, how it will move and what must happen at each stage.

MICHAEL CANN

CO-FOUNDER | WELLS & CANN

Michael Cann brings more than 30 years of hands-on construction industry experience to Wells & Cann, providing a practical foundation in materials, project coordination and delivery. He co-founded Base Vision Metals with Jack Wells, applying that experience to international metal purchasing, sourcing and trading.

Michael's approach centres on direct relationships and personal involvement. Through the partners' work in African commodity markets, he has helped develop connections with suppliers and local service providers, supporting the coordination needed to bring buyers, sellers and operational partners together.

Together with Jack, Michael has spent time in Tanzania, Zambia, the DRC and Kenya, including Geita, Dar es Salaam, Lusaka, Ndola, Kitwe, Kinshasa, Lualaba, Haut-Katanga and Nairobi. This shared regional experience informs their understanding of the logistical and commercial realities that sit behind an international transaction.

With offices in Dar es Salaam and support across Dubai and London, Michael works within a network that brings together sourcing, documentation, warehousing and logistical resources. He values clear communication between everyone involved, helping clients understand the progress of a transaction and the dependencies affecting its completion.

Michael believes that a broker's credibility must be supported by product knowledge and practical experience. Understanding the difference between copper concentrate and tantalite is a basic starting point; understanding the people, verification requirements and supply chain behind the material is what makes that knowledge useful to a client.